

# “Can-Do” Winning Attitudes

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## *Can't ~ Can Do*

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| <p><i>We've never done it before</i><br/>It's too complicated<br/><i>We don't have the resources</i><br/>It will never work<br/><i>There's not enough time</i><br/>We already tried it<br/><i>There's no way it'll work</i><br/>It's a waste of time<br/><i>It's a waste of money</i><br/>We'll cannibalize our own sales<br/><i>We don't have the expertise</i><br/>We can't compete<br/><i>Our Vendors won't go for it</i><br/>It's good enough<br/><i>We don't have enough money</i><br/>We're understaffed<br/><i>We don't have enough room</i><br/>It will never fly<br/><i>We don't have the equipment</i><br/>It's not going to be any better<br/><i>It can't be done</i><br/>No one communicates<br/><i>Isn't it time to go home?</i><br/>I don't have any idea<br/><i>Let somebody else deal with it</i><br/>We're always changing direction<br/><i>It's too radical a change</i><br/>It takes too long for approval<br/><i>Our customers won't buy it</i><br/>Our company is the wrong size<br/><i>It doesn't fit us</i><br/>It's contrary to policy<br/><i>It's not my job</i></p> | <p><i>We have the opportunity to be first</i><br/>Let's look at it from a different angle<br/><i>Necessity is the Mother of Invention</i><br/>We'll give it a try<br/><i>We'll re-evaluate some priorities</i><br/>We learned from the experience<br/><i>We can make it work</i><br/>Think of the possibilities<br/><i>The investment will be worth it</i><br/>We'll do it before they do<br/><i>Let's network with those who do</i><br/>We'll get a jump on the competition<br/><i>Let's show them the opportunities</i><br/>There is always room to improve<br/><i>Maybe there's something we can cut</i><br/>We're a lean, mean machine!<br/><i>Temporary space may be an option</i><br/>We'll never know until we try<br/><i>Maybe we can sub it out</i><br/>We'll try it one more time<br/><i>It'll be a challenge</i><br/>Let's open the channels<br/><i>Days go so quickly around here!</i><br/>I'll come up with some alternatives<br/><i>I'm ready to learn something new</i><br/>We're in touch with our customers<br/><i>Let's take a chance</i><br/>We'll walk it through the system<br/><i>We'll do better at educating them</i><br/>We're perfect for this project<br/><i>We should look at it</i><br/>Anything's possible<br/><i>I'll be glad to take the responsibility</i></p> |
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**I CAN'T      I CAN!**