

FAMILY BUSINESS DILEMMAS



- Is your business ready for the family transition?
- Can you avoid the top 3 mistakes family business owners make transferring their business?
- Can you maximize the value of your family business?

Jerry Prucha, Investment Advisor with CIBC Wood Gundy, is pleased to host a morning discussion on ***Family Business Strategies***, featuring speakers, Mr. Howard Johnson of Veracap M&A International and Mr. Tim Maloney of Newport Group Inc.

At this unique event, our presenters will be discussing:

- Common misconceptions held by family business owners looking to sell their business or transition it to the next generation
- The top secrets used to assess and maximize the dollar value of a family-controlled business
- Essential operational strategies used by today's business families
- Key investment strategies employed to protect and increase the proceeds of the business sale

Wednesday, April 30, 2014

7:00 a.m. – 9:30 a.m.

Courtyard Markham by Marriot (Hwy #7 & Leslie St.)

65 Minthorn Boulevard, Markham ON L3T 7Y9

A complimentary breakfast will be served.



Howard Johnson is a Managing Director at Veracap M&A International. He advises business owners and executives on acquisitions, divestitures, financing and shareholder value initiatives. Howard is the author of several books on the subjects of business valuation and corporate finance.



Tim Maloney, Founder & Managing Director of Newport Group Inc., has designed entrepreneurial programs that have assisted over 1,500 entrepreneurs in launching, growing and stabilizing family businesses. He also advises leaders of privately-held businesses on defining and executing business strategies.

**To reserve your seat, please contact
Jerry Prucha, Investment Advisor at
416 369-8839 or jerry.prucha@cibc.com.**

